

JANALAKSHMI FINANCIAL SERVICES PRIVATE LIMITED			
BALANCE SHEET AS AT 31ST MARCH 2011			
	Schedule No.	As At 31-Mar-11 Rs.	As At 31-Mar-10 Rs.
SOURCES OF FUNDS			
Shareholders' Fund			
Share Capital	1	7,148,100	6,435,610
Reserves and Surplus	2	525,613,169	526,325,659
Loan Funds			
Secured Loans	3	893,225,443	415,954,954
Unsecured Loans	4	259,000,000	166,300,000
Security Margin		246,542,971	89,164,702
Total		1,931,529,683	1,204,180,925
APPLICATION OF FUNDS			
Fixed Assets			
Gross Block	5	103,335,924	25,398,183
Less: Accumulated Depreciation		25,949,347	9,113,023
Net Block		77,386,577	16,285,160
Capital WIP		147,000	467,000
		77,533,577	16,752,160
Intangible Assets	6	8,403,871	9,971,375
Investments	7	1,000,000	331,986,185
Loans for Financial Assistance	8	1,462,254,291	656,510,323
Current Assets, Loans and Advances			
Cash and Bank Balance	9	272,640,022	83,960,733
Loans and Advances	10	114,420,048	47,608,595
Interest Accrued on Fixed Deposits		5,336,276	1,690,072
		392,396,346	133,259,400
Less: Current Liabilities and Provision			
Current Liabilities	11	99,292,360	17,611,618
Provisions		11,849,563	5,997,248
		111,141,923	23,608,866
Net Current Assets		281,254,423	109,650,534
Debit Balance in Profit and Loss Account		101,083,521	79,310,348
Total		1,931,529,683	1,204,180,925
Significant Accounting Policies and Notes to Accounts	17		

The Schedules referred to above and notes there on form an integral part of the Balance Sheet

In terms of our Report attached
For Deloitte Haskins & Sells
Chartered Accountants

For and on Behalf of the Board of Directors

V. Balaji

Partner



Place: Bangalore

Date: May 12, 2011

[Signature]
Chairman & Director

[Signature]
Chief Financial Officer

Place: Bangalore

Date: May 12, 2011

[Signature]
Managing Director & CEO



JANALAKSHMI FINANCIAL SERVICES PRIVATE LIMITED			
PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 31ST MARCH 2011			
	Schedule No.	For the year Ended 31-Mar-11 Rs.	For the Year Ended 31-Mar-10 Rs.
INCOME:			
Interest Income from Financial Assistance (Refer Note B.9 of Sch 17)		384,849,962	122,756,895
Service Charges from Financial Assistance	12	75,754,980	26,884,474
Other Income	13	15,944,191	13,188,734
		476,549,133	162,830,103
EXPENDITURE:			
Interest and Other Charges	14	106,408,619	48,567,131
Personnel Expenses	15	172,806,816	61,528,606
Operational & Administrative Expenses	16	164,318,218	49,599,975
Provision for Non Performing Assets (Refer Note B 18 of Sch 17)		59,482	5,253,618
Bad Advances Written off		33,459,863	12,657,740
Depreciation	5	16,836,324	4,449,773
Amortisation	6	4,432,984	3,701,436
		498,322,306	185,758,279
PROFIT / (LOSS) BEFORE TAX		(21,773,173)	(22,928,176)
Provision for Tax:			
Current Tax / (Excess Provision for earlier period written back)		-	-
Deferred Tax:		-	-
PROFIT / (LOSS) AFTER TAX		(21,773,173)	(22,928,176)
LOSS BROUGHT FORWARD		(79,310,348)	(56,382,172)
APPROPRIATIONS:			
Special Reserve (Refer Note B 13 of Sch 17)		-	-
BALANCE CARRIED FORWARD TO BALANCE SHEET		(101,083,521)	(79,310,348)
EARNING PER SHARE			
Basic and Diluted		(31.17)	(50.10)
(Refer Note B.6 of Sch 17 for details of EPS)			
Significant Accounting Policies and Notes to Accounts	17		

The Schedules referred to above and notes there on form an integral part of the Profit and Loss account

In terms of our Report attached
For Deloitte Haskins & Sells
Chartered Accountants

V. Balaji
Partner



Place: Bangalore
Date: May 12, 2011

For and on Behalf of the Board of Directors

Chairman & Director

Managing Director & CEO

Chief Financial Officer

Place: Bangalore
Date: May 12, 2011



JANALAKSHMI FINANCIAL SERVICES PRIVATE LIMITED

CASH FLOW STATEMENT FOR THE YEAR ENDED MARCH 31, 2011

		March 31, 2011 (Rs.)	March 31, 2010 (Rs.)
A. Cash flow from Operating Activities			
Net Profit / (Loss) before tax and extra ordinary items		(21,773,173)	(22,928,176)
Add: Depreciation and amortisation		21,269,308	8,151,209
Less: Earnings from Mutual Funds		(4,627,632)	(986,185)
Less: Excess Provision written back		-	(9,412,398)
Operating profit before working capital changes		(5,131,497)	(25,175,550)
Changes in working capital			
(Increase) / Decrease in Loans from Financial Assistance		(805,743,968)	(360,934,068)
(Increase) / Decrease in Loans and Advances		(69,655,046)	(6,601,318)
Increase/(Decrease) in Trade and other payables		244,911,326	54,240,740
Net change in working capital		(630,487,688)	(313,294,646)
Cash generated from operations		(635,619,185)	(338,470,196)
(Direct taxes paid) / refund received		(802,611)	90,312
Net cash from / (used in) Operating Activities (A)		(634,816,574)	(338,560,508)
B. Cash flow from Investing Activities			
Purchase of fixed assets		(80,483,221)	(13,062,920)
Investment in Alpha Micro Finance Consultants Pvt. Ltd.		-	(1,000,000)
Investment in Mutual Funds		330,000,000	(330,000,000)
Loss on Sale of Investment		(12,598)	-
Earnings from Mutual Fund		4,627,632	986,185
Net cash from / (used in) Investing Activities (B)		254,131,813	(343,076,735)
C. Cash flow from Financing Activities			
Proceeds from issue of share capital		-	407,745,360
Share issue Expenses		-	(7,484,171)
Proceeds from Long Term Borrowings		958,750,000	425,000,000
(Repayment) of Long Term Borrowings		(492,315,588)	(253,655,805)
Proceeds of Short Term Borrowings		181,229,638	182,500,000
(Repayment) of Short Term Borrowings		(78,300,000)	(16,200,000)
Net cash from / (used in) Financing Activities (C)		569,364,050	737,905,384
Net Increase/(Decrease) in cash and cash equivalents during the period	(A+B+C)	188,679,289	56,268,141
Cash and cash equivalents at the beginning of the period		83,960,733	27,692,592
Cash and cash equivalents at the end of the period		272,640,022	83,960,733
Significant Accounting Policies and Notes to Accounts - Schedule 17			

Note:

Cash and Cash Equivalents at the year end includes Rs. 174,282,537/- (31.03.2010: Rs. 31,446,234/-) term deposits with banks, under lien against loan availed by the Company

The above cash flow statement has been prepared under the indirect method as prescribed in Accounting Standard 3 on Cash Flow Statements

In terms of our Report attached
For Deloitte Haskins & Sells
Chartered Accountants

V. Balaji

Partner



Place: Bangalore

Date: May 12, 2011

For and on Behalf of the Board of Directors

[Signature]
Chairman & Director

[Signature]
Managing Director & CEO

[Signature]
Chief Financial Officer

Place: Bangalore

Date: May 12, 2011



JANALAKSHMI FINANCIAL SERVICES PRIVATE LIMITED

SCHEDULES ANNEXED TO AND FORMING PART OF THE BALANCE SHEET

	As At 31-Mar-11 Rs.	As At 31-Mar-10 Rs.
Schedule 1		
Share Capital		
Authorised		
5,000,000 Equity shares of Rs.10 each (Previous year 5,000,000)	50,000,000	50,000,000
20,000,000 Preference Share of Rs.10 each (Previous year :20,000,000)	200,000,000	200,000,000
Issued, Subscribed and Paid- up		
714,810 (31.03.2010: 642,165) Equity Shares of Rs.10 each fully paid up	7,148,100	6,421,650
Nil (31.03.2010: 1396) 0.02% Compulsorily Convertible Preference Shares of Rs 10 each Fully paid up (Refer Note B7 to Sch 17)	-	13,960
	7,148,100	6,435,610
Schedule 2		
Reserves and Surplus		
Share Premium		
Balance at the beginning of the year	526,325,659	128,069,000
Add: Received during the year	-	406,287,880
Less: Utilised for adjustment of share issue expenses during the year	-	7,484,171
Less: Utilised for issue of equity shares upon conversion of Compulsorily Convertible Preference Shares	712,490	547,050
Balance at the end of the year (Refer Note B7 to Sch 17)	525,613,169	526,325,659



JANALAKSHMI FINANCIAL SERVICES PRIVATE LIMITED

SCHEDULES ANNEXED TO AND FORMING PART OF THE BALANCE SHEET

	As At 31-Mar-11 Rs.	As At 31-Mar-10 Rs.
Schedule 3		
Secured Loan		
(Refer Note B.2 & B.8 of Sch 17 for details of Security)		
Term Loan from Small Industries Development Bank of India (Due Within one year Rs. 33,600,000/-) (31.03.2010 : 42,050,000/-)	39,200,000	82,500,000
Term Loan from Standard Chartered Bank (Due Within one year Rs: 60,625,000/-) (31.03.2010 : 56,250,000/-)	106,093,750	56,250,001
Term Loan from State Bank of India (Due Within one year Rs: 34,664,401/-) (31.03.2010 : 38,684,471/-)	34,664,401	73,205,880
Term Loan From Development Bank of Singapore Ltd. (Due Within one year Rs: NIL) (31.03.2010 : 2,500,000)	-	2,500,000
Term Loan From Union Bank of India (Due Within one year Rs:33,333,333 /-) (31.03.2010 : 33,333,333/-)	50,000,000	83,333,332
Term Loan From Development Credit Bank Ltd. (Due Within one year Rs: 20,833,335/-) (31.03.2010 : 36,283,204)	20,833,335	36,283,204
Term Loan From Ananya Finance for Inclusive Growth Pvt. Ltd.(earlier - Friends of Women World Banking) (Due Within one year Rs: 47,222,223/-) (31.03.2010 : 33,333,336)	49,999,995	44,444,444
Term Loan from ING Vysya Bank Ltd. (Due Within one year Rs: 13,333,333/-) (31.03.2010 : 20,000,000)	13,345,943	33,345,939
Term Loan from Syndicate Bank (Due Within one year Rs: 18,750,000/-) (31.03.2010 : NIL)	41,512,007	-
Term Loan from HDFC Bank Ltd. (Due Within one year Rs: 36,666,665/-) (31.03.2010 : NIL)	36,666,665	-
Term Loan from Axis Bank (Due Within one year Rs: 57,142,857/-) (31.03.2010 : NIL)	92,857,143	-
Term Loan from Central Bank of India (Due Within one year Rs: 72,727,273/-) (31.03.2010 : NIL)	181,230,412	-
Term Loan from Maanveeya Holdings and Investments Pvt. Ltd. (Due Within one year Rs: 15,000,000/-) (31.03.2010 : NIL)	37,500,000	-
Term Loan from Muthhoot Fincorp Ltd. (Due Within one year Rs: 50,000,000/-) (31.03.2010 : NIL)	50,000,000	-
Non convertible Debentures (Due Within one year Rs: NIL) (31.03.2010 : NIL)	125,000,000	-
Working capital loans from Banks	14,321,792	4,092,154
	893,225,443	415,954,954
Schedule 4		
Unsecured Loan		
Loan from Directors	85,000,000	66,800,000
Loan from Others	174,000,000	99,500,000
	259,000,000	166,300,000



JANALAKSHMI FINANCIAL SERVICES PRIVATE LIMITED

SCHEDULES ANNEXED TO AND FORMING PART OF THE BALANCE SHEET

Schedule 5
Fixed Assets

Particulars	Gross Block			Depreciation			Net Block	
	As on 1st April 2010	Additions	As on 31st March 2011	Upto 31 March 2010	For the year	Upto 31st March 2011	As on 31st March 2011	As on 31st March 2010
	Rs.	Rs.	Rs.	Rs.	Rs.	Rs.	Rs.	Rs.
Electrical Installation	3,413,938	7,755,745	11,169,683	559,652	942,926	1,502,578	9,667,105	2,854,286
Computers	7,435,224	22,330,586	29,765,810	3,796,145	5,486,952	9,283,097	20,482,713	3,639,079
Furniture & Fittings	2,946,790	10,511,981	13,458,771	1,040,021	1,857,348	2,897,369	10,561,402	1,906,769
Office Equipments	3,297,203	10,075,927	13,373,130	707,853	1,054,621	1,762,474	11,610,656	2,589,350
Leasehold Improvements	8,305,028	27,263,502	35,568,530	3,009,352	7,494,477	10,503,829	25,064,701	5,295,676
Total	25,398,183	77,937,741	103,335,924	9,113,023	16,836,324	25,949,347	77,386,577	16,285,160
	16,874,035	8,524,148	25,398,183	4,663,250	4,449,773	9,113,023	16,285,160	12,210,785



JANALAKSHMI FINANCIAL SERVICES PRIVATE LIMITED

SCHEDULES ANNEXED TO AND FORMING PART OF THE BALANCE SHEET

Schedule 6
Intangible Assets

Particulars	Gross Block		Amortisation		Net Block		
	As on 1st April 2010	Additions	As on 31st March 2011	Upto 31 March 2010	Upto 31st March 2011	As on 31st March 2011	As on 31st March 2010
	Rs.	Rs.	Rs.	Rs.	Rs.	Rs.	Rs.
Marketing and Distribution Network	11,150,000		11,150,000	4,460,000	6,690,000	4,460,000	6,690,000
Software	5,007,092	2,865,480	7,872,572	1,725,717	3,928,701	3,943,871	3,281,375
Total	16,157,092	2,865,480	19,022,572	6,185,717	10,618,701	8,403,871	9,971,375
Previous Year	12,085,320	4,071,772	16,157,092	2,484,281	6,185,717	9,971,375	9,601,039



JANALAKSHMI FINANCIAL SERVICES PRIVATE LIMITED

SCHEDULES ANNEXED TO AND FORMING PART OF THE BALANCE SHEET
Schedule 7

Investments	As At 31-Mar-11		As At 31-Mar-10	
	Units	Value (Rs.)	Units	Value (Rs.)
Long Term, Trade, Unquoted				
100,000 Equity Shares of Alpha Micro Finance Consultants Pvt Ltd	-	1,000,000	-	1,000,000
Current, Non Trade, Unquoted				
Reliance Interval Fund (Reliance Monthly Interval Fund - Series II - Institutional Growth Plan)	-	-	6,442,002	80,000,000
SBI Premier Liquid Fund (SBI SHF Ultra Short Term Plan - Inst Plan - DDR)	-	-	18,087,766	180,986,185
UTI Fixed Maturity Plan (UTI Fixed Income Interval Fund - Monthly Plan Series I Institutional - Dividend Payout Plan)	-	-	6,998,740	70,000,000
(Refer Note B3 to Sch I7)		1,000,000		331,986,185
Aggregate book value of unquoted shares	-	-	-	331,986,185
NAV of Units of Mutual Funds				
Reliance Interval Fund (Reliance Monthly Interval Fund - Series II - Institutional Growth Plan)	-	-	-	80,027,056
SBI Premier Liquid Fund (SBI SHF Ultra Short Term Plan - Inst Plan - DDR)	-	-	-	180,986,185
UTI Fixed Maturity Plan (UTI Fixed Income Interval Fund - Monthly Plan Series I Institutional - Dividend Payout Plan)	-	-	-	70,051,091



JANALAKSHMI FINANCIAL SERVICES PRIVATE LIMITED

SCHEDULES ANNEXED TO AND FORMING PART OF THE BALANCE SHEET

	As At 31-Mar-11 Rs.	As At 31-Mar-10 Rs.
Schedule 8		
Loans for Financial Assistance (Unsecured, Considered good, unless Otherwise stated) (Refer Note B.9, B.16, B.17 & B.18 of Sch 17)		
Financial Assistance to Small Groups, Large Groups, Individuals and Others (Financial Assistance instalment due: Rs. 7,784,078/-), (31.03.2010 : Rs. 6,293,617)		
- Considered good (includes Rs. 10,322,862/- towards collateral for assignment of receivables)	1,462,254,291	656,510,323
- Considered doubtful (net off loss assets written off Rs. 33,459,863/- (31.03.10 Rs. 12,657,740)	12,315,838	13,948,481
	1,474,570,129	670,458,804
Less : Provision for Doubtful Advances (Of the above Rs. 246,542,971/- (March 31 , 2010 Rs. 89,164,702/-) is secured by security margin provided by customer)	12,315,838	13,948,481
	1,462,254,291	656,510,323
Schedule 9		
Cash in hand	23,035,391	3,088,812
Balances with Scheduled Bank in		
- Current Account	75,312,094	47,440,991
- Fixed Deposits	174,292,537	33,430,930
(Refer Note B.2 & B.9 of Sch 17)	272,640,022	83,960,733
Schedule 10		
Loans and Advances (Unsecured, considered good unless otherwise stated)		
Dues from Janalakshmi Social Services (maximum amount outstanding, during the year Rs. 47,796,979/- (31.03.2010 Rs. 29,450,905/-))	41,437,944	29,361,594
Other Advances Recoverable in cash or in kind or for value to be received	51,387,115	9,127,624
Advance Tax and TDS	3,057,068	2,254,457
Deposits	18,537,921	6,864,920
	114,420,048	47,608,595
Schedule 11		
Current Liabilities & Provisions		
A. Current Liabilities		
Sundry Creditors (Other than dues to Micro & Small Enterprises - Refer Note B.15 of Sch 17)	53,016,421	11,183,400
Interest Accrued but not Due	9,314,584	2,695,849
Other Liabilities *	34,789,957	3,732,369
Unamortised gain on Securitisation	2,171,398	-
	99,292,360	17,611,618
* Other liabilities include money held in trust in respect of collections from managed portfolio	26,340,926	-
B. Provisions		
Provision for Gratuity	3,133,180	1,850,119
Provision for Leave Salary	4,477,759	1,600,629
Provision for credit enhancement on managed portfolio	1,692,124	-
Provision for Income Tax including Fringe Benefit Tax	2,546,500	2,546,500
	11,849,563	5,997,248
Total (A+B)	111,141,923	23,608,866



JANALAKSHMI FINANCIAL SERVICES PRIVATE LIMITED

SCHEDULES ANNEXED TO AND FORMING PART OF THE PROFIT AND LOSS ACCOUNT

	For the year ended 31-Mar-11 Rs.	For the Year ended 31-Mar-10 Rs.
Schedule 12		
Service Charges from Financial Assistance		
Processing Charges	50,685,695	16,756,666
Registration Charges	4,612,381	1,881,002
Smart Card Charges	17,794,627	7,251,728
Stamp Paper Charges	2,662,277	995,078
	75,754,980	26,884,474
Schedule 13		
Other Income		
Interest from Banks (Gross of TDS Rs 497,855/- (31.03.2010: Rs 309,785/-))	5,136,731	1,966,451
Provisions written back	-	9,412,398
Dividend from investments in Mutual Fund	4,627,632	953,152
Income from Micro Pension	4,708,505	70,325
Miscellaneous Income	1,471,323	786,408
	15,944,191	13,188,734
Schedule 14		
Interest and Other Charges		
Interest on Term Loans	101,381,233	41,438,494
Interest on Working Capital Loans	1,018,982	3,718,980
Bank Charges	4,008,404	3,409,657
	106,408,619	48,567,131
Schedule 15		
Personnel Expenses		
Salaries and Allowance	161,096,135	56,683,407
Contribution to Provident fund and other Statutory funds	9,762,226	4,388,827
Staff Welfare	1,948,455	456,372
	172,806,816	61,528,606
Schedule 16		
Other Operational & Administrative Expenses:		
Agent Commission	318,043	433,096
Advertisement and Business Promotion Expenses	763,481	248,267
Brokerage	375,030	118,050
Repairs and Maintenance - others	13,657,329	3,281,800
Rent (Refer Note B10 of Sch 17)	19,964,907	6,760,964
Rates & Taxes	3,190,948	1,208,152
Electricity and water charges	3,047,926	871,302
Insurance	2,563,873	1,217,091
Travelling and Conveyance	21,625,128	7,110,712
Printing and Stationery	6,843,988	2,762,171
Postage, Telephone & Courier Charges	11,710,165	4,869,649
Technology Expenses	25,549,843	8,117,610
Legal and Professional Fees	41,514,863	9,812,459
Staff Recruitment Expenses	4,016,457	502,339
Sitting Fees	70,000	20,000
Security expenses	3,488,813	1,219,956
Cash Management Service charges	982,457	-
Loss on Sale of Investment	12,598	-
Incentive for Micro Pension	545,144	-
Training Expenses	2,629,098	223,351
Miscellaneous Expenses	1,448,127	823,006
	164,318,218	49,599,975

